CONCLUSION: FOURTH PRINCIPLE OF SOUND INVESTING

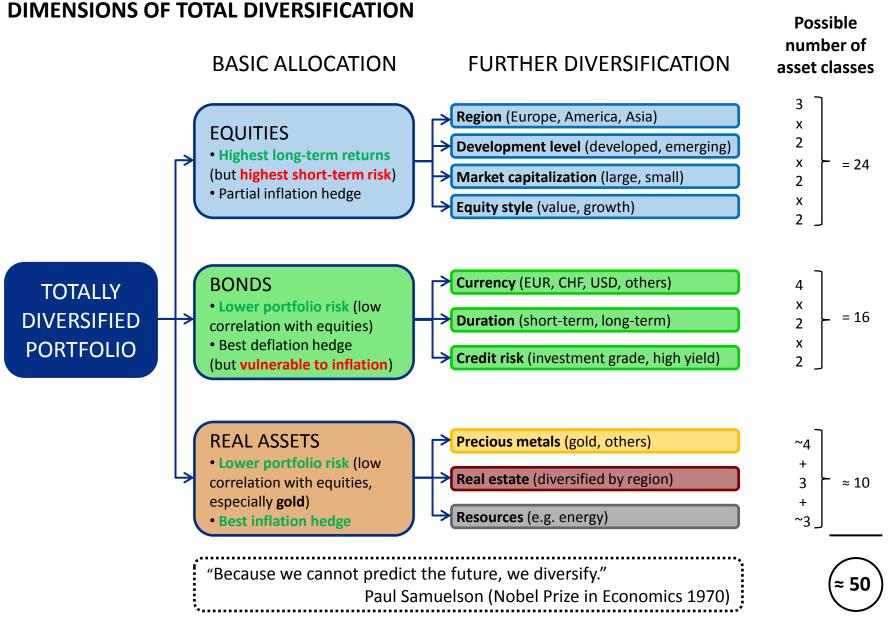
THE BEST WAY TO INVEST IS TOTAL DIVERSIFICATION WITH FIXED ALLOCATION

- 1. The only way to reduce risk is total diversification
- 2. Portfolio rebalancing with a fixed allocation means buying low and selling high
- 3. Portfolio rebalancing with a fixed allocation can generate higher returns
- 4. Flexible allocation seems to lower the return of managed ETF portfolios
- 5. A sound investment manager maintains a diversified fixed allocation of index funds

"Since the future cannot be predicted, it is impossible to specify in advance what the best asset allocation will be. Rather, our job is to find an allocation that will do reasonably well under a wide range of circumstances..."

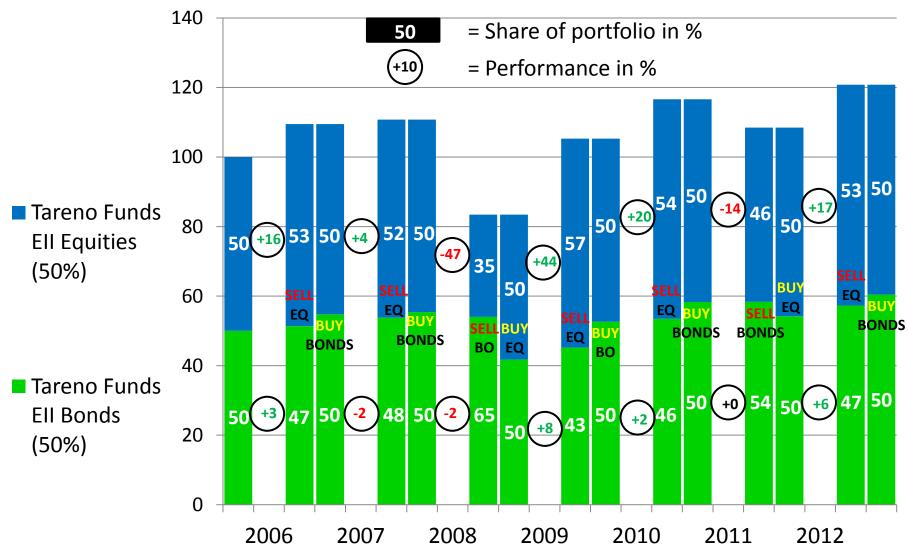
William Bernstein, The Intelligent Asset Allocator (2001).

As no investment is safe, the only way to reduce risk is total diversification



Portfolio rebalancing with a fixed allocation means buying low and selling high REBALANCING EXAMPLE (1/2)

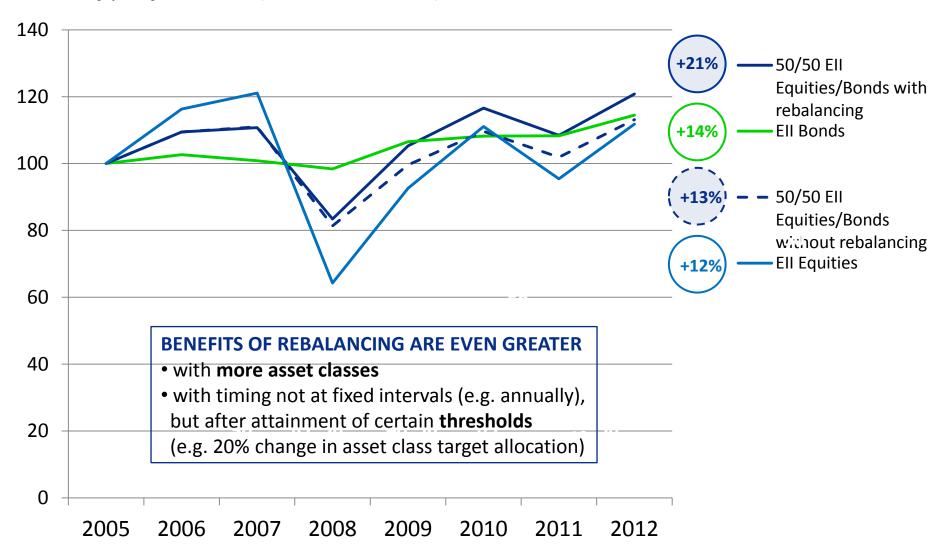
Portfolio value (31.12.2005 = 100)



Source: Tareno (Luxembourg) S.A.

Portfolio rebalancing with a fixed allocation can generate higher returns REBALANCING EXAMPLE (2/2)

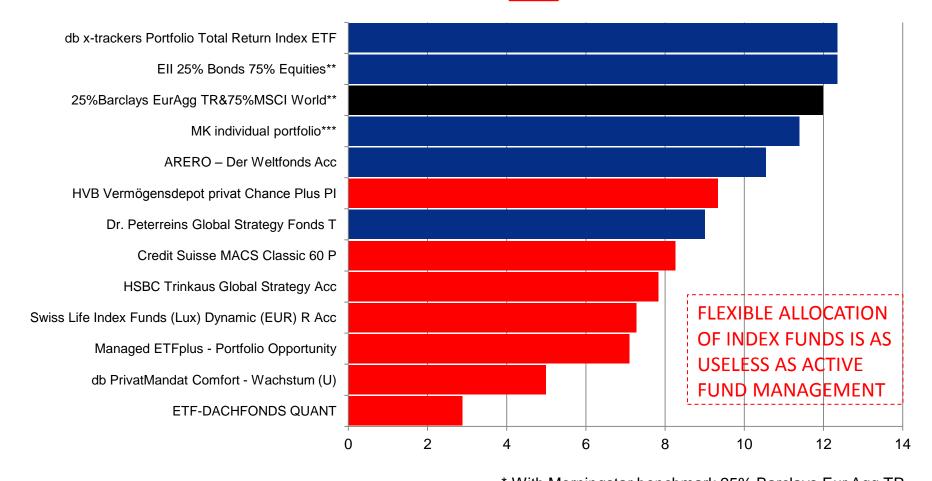
Growth of portfolio value (31.12.2005 = 100)



Source: Tareno (Luxembourg) S.A.

Flexible allocation seems to lower the return of managed ETF portfolios RETURN OF MIXED INDEX PORTFOLIOS (75% EQUITIES/25% BONDS)* 2009-2012





* With Morningstar benchmark 25% Barclays Eur Agg TR
 & 75% FTSE World TR
 ** With annual rebalancing
 *** Client portfolio with fixed allocation managed by MK

Source: Morningstar Germany, Tareno (Luxembourg) S.A.

A sound investment manager performs three specific tasks TASKS OF INVESTMENT MANAGER APPLYING PRINCIPLES OF SOUND INVESTING

Check suitability of new available index funds

FIXED ALLOCATION

FUND SELECTION

MANAGEMENT

Specify appropriate asset allocation for a totally diversified portfolio:

- Basic allocation among equities, bonds, and real assets
- Further diversification by asset class*

Choose a physically replicating index fund for each asset class:

- Choose appropriate index
- Check index fund's tracking performance

Maintain the specified fixed allocation through rebalancing:

- at regular intervals (e.g. annually) *or*
- at the attainment of predefined thresholds (e.g. 20% change in asset class target allocation)

Adjust fixed allocation only in case of major structural changes**

^{**} E.g. dissolution of euro area, reintroduction of gold standard, abolishment of market economy in specific countries etc.

^{*} Maximum one asset class per 100.000 € to limit transaction costs

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